

#### Bachelor of Pharmacy Subject Code: BP801TT SEMESTER: VIII

Subject Name: Biostatistics and Research Methodology

**Scope**: To understand the applications of Biostatics in Pharmacy. This subject deals with descriptive statistics, Graphics, Correlation, Regression, logistic regression Probability theory, Sampling technique, Parametric tests, Non Parametric tests, ANOVA, Introduction to Design of Experiments, Phases of Clinical trials and Observational and Experimental studies, SPSS, R and MINITAB statistical software's, analyzing the statistical data using Excel.

**Objectives:** Upon completion of the course the student shall be able to

- 1. Know the operation of M.S. Excel, SPSS, R and MINITAB®, DoE (Design of Experiment)
- 2. Know the various statistical techniques to solve statistical problems
- 3. Appreciate statistical techniques in solving the problems.

Teaching Scheme				Evaluation Scheme			
Theory	Tutorial	Practical	Total	Theory		Practical	
				External	Internal	External	Internal
3	1	0	4	80	20	0	0

Sr No	Topics	% weightage					
1.	Introduction: Statistics, Biostatistics, Frequency distribution						
	Measures of central tendency: Mean, Median, Mode- Pharmaceutical						
	examples						
	Measures of dispersion: Dispersion, Range, standard deviation,						
	Pharmaceutical Problems						
	Correlation: Definition, Karl Pearson's coefficient of correlation, Multiple						
	correlation - Pharmaceuticals examples						
2.	<b>Regression:</b> Curve fitting by the method of least squares, fitting the lines y= a	10					
	+ bx and $x = a + by$ , Multiple regression, standard error of regression–						
	Pharmaceutical Examples						
	Probability: Definition of probability, Binomial distribution, Normal						
	distribution Poisson's distribution, properties – problems						
	Sample, Population, large sample, small sample, Null hypothesis, alternative						
	hypothesis, sampling, essence of sampling, types of sampling, Error-I type,						
	Error-II type, Standard error of mean (SEM) - Pharmaceutical examples						
	Parametric test: t-test(Sample, Pooled or Unpaired and Paired), ANOVA,						
3.	(One way and Two way), Least Significance difference	10					
3.	Non Parametric tests: Wilcoxon Rank Sum Test, Mann-Whitney U test,						
	Kruskal-Wallis test, Friedman Test						
	Introduction to Research: Need for research, Need for design of Experiments,						
	Experiential Design Technique, plagiarism  Craphs: Histogram, Pio Chart, Cubic Graph, response surface plot, Counter,						
	<b>Graphs:</b> Histogram, Pie Chart, Cubic Graph, response surface plot, Counter Plot graph						
	<b>Designing the methodology:</b> Sample size determination and Power of a study,						
	Report writing and presentation of data, Protocol, Cohorts studies,						
	Observational studies, Experimental studies, Designing clinical trial, various						
	phases.						
	Blocking and confounding system for Two-level factorials	8					
4.	<b>Regression modeling:</b> Hypothesis testing in Simple and Multiple regression						
-	models						



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	Subject Couer Di colli								
	Introduction to Practical components of Industrial and Clinical Trials								
	Problems:								
	Statistical Analysis Using Excel, SPSS, MINITAB®, DESIGN OF								
	EXPERIMENTS, R - Online Statistical Software's to Industrial and Clinical								
	trial approach								
5.	Design and Analysis of experiments:	7							
	Factorial Design: Definition, 22, 23design. Advantage of factorial design								
	<b>Response Surface methodology</b> : Central composite design, Historical design,								
	Optimization Techniques								

## **Recommended Books (Latest edition):**

- 1. Pharmaceutical statistics- Practical and clinical applications, Sanford Bolton, publisher Marcel Dekker Inc. NewYork.
- 2. Fundamental of Statistics Himalaya Publishing House- S.C.Guptha
- 3. Design and Analysis of Experiments –PHI Learning Private Limited, R. Pannerselvam
- 4. Design and Analysis of Experiments Wiley Students Edition, Douglas and C. Montgomery



## Bachelor of Pharmacy Subject Code: BP802TT SEMESTER: VIII

Subject Name: Social and Preventive Pharmacy

**Scope**: The purpose of this course is to introduce to students a number of health issues and their challenges. This course also introduced a number of national health programmes. The roles of the pharmacist in these contexts are also discussed.

**Objectives:** Upon completion of the course the student shall be able to

- 1. Acquire high consciousness/realization of current issuesrelated to health and pharmaceutical problems within the country and worldwide
- 2. Have a critical way of thinking based on current healthcare development
- 3. Evaluate alternative ways of solving problems related to health and pharmaceutical issues.

Teaching Scheme				<b>Evaluation Scheme</b>				
Theory	Tutorial	Practical	Total	Theory		Theory Practical		ctical
				External	Internal	External	Internal	
3	1	0	4	80	20	0	0	

Sr No	Topics	%			
		weightage			
1.	Concept of health and disease: Definition, concepts and evaluation of public health. Understanding the concept of prevention and control of disease, social				
	causes of diseases and social problems of the sick.				
	<b>Social and health education:</b> Food in relation to nutrition and health, Balanced diet, Nutritional deficiencies, Vitamin deficiencies, Malnutrition and its prevention.				
	Sociology and health: Socio cultural factors related to health and disease,				
	Impact of urbanization on health and disease, Poverty and health				
	<b>Hygiene and health:</b> personal hygiene and health care; avoidable habits				
2.	<b>Preventive medicine:</b> General principles of prevention and control of diseases	10			
	such as cholera, SARS, Ebola virus, influenza, acute respiratory infections,				
	malaria, chicken guinea, dengue, lymphatic filariasis, pneumonia, hypertension,				
	diabetes mellitus, cancer, drug addiction-drug substance abuse				
3.	National health programs, its objectives, functioning and outcome of the	10			
	following:				
	HIV AND AIDS control programme, TB, Integrated disease surveillance				
	program (IDSP), National leprosy control programme, National mental health				
	program, National programme for prevention and control of deafness, Universal immunization programme, National programme for control of blindness, Pulse				
	polio programme				
	National health intervention programme for mother and child, National family	8			
4.	welfare programme, National tobacco control programme, National Malaria				
	Prevention Program, National programme for the health care for the elderly,				
	Social health programme; role of WHO in Indian national program				
5.	Community services in rural, urban and school health: Functions of PHC,	7			
	Improvement in rural sanitation, national urban health mission, Health promotion and education in school.				



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#### **Recommended Books (Latest edition):**

- 1. Short Textbook of Preventive and Social Medicine, Prabhakara GN, 2nd Edition, 2010, ISBN: 9789380704104, JAYPEE Publications
- 2. Textbook of Preventive and Social Medicine (Mahajan and Gupta), Edited by Roy Rabindra Nath, Saha Indranil, 4th Edition, 2013, ISBN: 9789350901878, JAYPEE Publications
- 3. Review of Preventive and Social Medicine (Including Biostatistics), Jain Vivek, 6<sup>th</sup> Edition, 2014, ISBN: 9789351522331, JAYPEE Publications
- 4. Essentials of Community Medicine—A Practical Approach, Hiremath Lalita D, Hiremath Dhananjaya A, 2nd Edition, 2012, ISBN: 9789350250440, JAYPEE Publications
- 5. Park Textbook of Preventive and Social Medicine, K Park, 21st Edition, 2011, ISBN-14: 9788190128285, BANARSIDAS BHANOT PUBLISHERS
- 6. Community Pharmacy Practice, Ramesh Adepu, BSP publishers, Hyderabad

#### **Recommended Journals:**

1. Research in Social and Administrative Pharmacy, Elsevier, Ireland



Bachelor of Pharmacy Subject Code: BP813PP SEMESTER: VIII

Subject Name: Project Work

Guidelines:

All the students shall undertake a project under the supervision of a teacher and submit a report. The area of the project shall directly relate any one of the elective subject opted by the student in semester VIII or Minor research project at R & D organization/ CRO/ Manufacturing organization/QA & QC Laboratory/ Public testing laboratory/ Drug regulatory body/Hospital/ Community Pharmacy/ Help Centre or at Institute. The project shall be carried out in group not exceeding 5 in number. The project report shall be submitted in triplicate (typed & bound copy not less than 25 pages).

The students can perform the activities for project work after completion of Semester VI onwards (during the vacation/ official Holidays) but the credit of project work will be transferred in Semester VIII. Those who are doing Project work during this period must complete the prescribed days or hours for Project work as per the guidelines. Institute should maintain documentation regarding project Work for each student with requisite evidence.



## Bachelor of Pharmacy Subject Code: BP808TT SEMESTER: VIII

Subject Name: Cell and Molecular Biology

Can	no.
Sco	pe:

$\Box$ Cell biology is a branch of biology that studies cells – their physiological properties, their structure,
the organelles they contain, interactions with their environment, their life cycle, division, death and cel
function.
☐ This is done both on a microscopic and molecular level.
☐ Cell biology research encompasses both the great diversity of single-celled organisms like bacteria
and protozoa, as well as the many specialized cells in multi-cellular organisms such as humans, plants,
and sponges.
Objectives: Upon completion of the subject student shall be able to;
☐ Summarize cell and molecular biology history.
☐ Summarize cellular functioning and composition.
☐ Describe the chemical foundations of cell biology.
☐ Summarize the DNA properties of cell biology.
☐ Describe protein structure and function.
☐ Describe cellular membrane structure and function.
☐ Describe basic molecular genetic mechanisms.
☐ Summarize the Cell Cycle

Teaching Scheme				Evaluation Scheme				
Theory	Tutorial	Practical	Total	Theory		Theory Practical		ctical
				External	Internal	External	Internal	
3	1	0	4	80	20	0	0	

Sr No	Topics	%
		weightage
1.	a) Cell and Molecular Biology: Definitions theory and basics and Applications.	10
	b) Cell and Molecular Biology: History and Summation.	
	c) Properties of cells and cell membrane.	
	d) Prokaryotic versus Eukaryotic	
	e) Cellular Reproduction	
	f) Chemical Foundations – an Introduction and Reactions (Types)	
2.	a) DNA and the Flow of Molecular Information	10
	b) DNA Functioning	
	c) DNA and RNA	
	d) Types of RNA	
	e) Transcription and Translation	
3.	a) Proteins: Defined <b>and</b> Amino Acids	10
	b) Protein Structure	
	173	
	c) Regularities in Protein Pathways	
	d) Cellular Processes	
	e) Positive Control and significance of Protein Synthesis	
	a) Science of Genetics	8
4.	b) Transgenics and Genomic Analysis	
	c) Cell Cycle analysis	
	d) Mitosis and Meiosis	
	e) Cellular Activities and Checkpoints	



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5.	a) Cell Signals: Introduction	7
	b) Receptors for Cell Signals	
	c) Signaling Pathways: Overview	
	d) Misregulation of Signaling Pathways	
	e) Protein-Kinases: Functioning	

#### **Recommended Books (latest edition):**

- W.B. Hugo and A.D. Russel: Pharmaceutical Microbiology, Blackwell Scientific publications, Oxford London.
- 2. Prescott and Dunn., Industrial Microbiology, 4th edition, CBS Publishers & Distributors, Delhi.
- 3. Pelczar, Chan Kreig, Microbiology, Tata McGraw Hill edn.
- 4. Malcolm Harris, Balliere Tindall and Cox: Pharmaceutical Microbiology.
- 5. Rose: Industrial Microbiology.
- 6. Probisher, Hinsdill et al: Fundamentals of Microbiology, 9th ed. Japan
- 7. Cooper and Gunn's: Tutorial Pharmacy, CBS Publisher and Distribution.
- 8. Peppler: Microbial Technology.
- 9. Edward: Fundamentals of Microbiology.
- 10. N.K.Jain: Pharmaceutical Microbiology, Vallabh Prakashan, Delhi
- 11. Bergeys manual of systematic bacteriology, Williams and Wilkins- A Waverly company
- 12. B.R. Glick and J.J. Pasternak: Molecular Biotechnology: Principles and Applications of RecombinantDNA: ASM Press Washington D.C.
- 13. RA Goldshy et. al., : Kuby Immunology.



## Bachelor of Pharmacy Subject Code: BP807TT SEMESTER: VIII

Subject Name: Computer Aided Drug Design

**Scope:** This subject is designed to provide detailed knowledge of rational drug design process and various techniques used in rational drug design process.

<b>Objectives:</b> Upon completion of the course, the student shall be able to understand
☐ Design and discovery of lead molecules
☐ The role of drug design in drug discovery process
☐ The concept of QSAR and docking
☐ Various strategies to develop new drug like molecules.
☐ The design of new drug molecules using molecular modeling software

#### **Teaching scheme and examination scheme:**

Teaching Scheme				<b>Evaluation Scheme</b>				
Theo	ry	Tutorial	Practical	Total	The	eory	Pra	ctical
					External	Internal	External	Internal
3		1	0	4	70	30	0	0

Sr No	Topics	%		
		weightage		
1.	Introduction to Drug Discovery and Development			
	Stages of drug discovery and development			
	Lead discovery and Analog Based Drug Design			
	Rational approaches to lead discovery based on traditional medicine, Random			
	screening, Non-random screening, serendipitous drug discovery, lead discovery			
	based on drug metabolism, lead discovery based on clinical observation.			
	Analog Based Drug Design: Bioisosterism, Classification, Bioisosteric			
	replacement. Any three case studies			
2.	Quantitative Structure Activity Relationship (QSAR)	10		
	SAR versus QSAR, History and development of QSAR, Types of			
	physicochemical parameters, experimental and theoretical approaches for the			
	determination of physicochemical parameters such as Partition coefficient,			
	Hammet's substituent constant and Tafts steric constant. Hansch analysis, Free			
	Wilson analysis, 3D-QSAR approaches like COMFA and COMSIA.			
3.	Molecular Modeling and virtual screening techniques	10		
	Virtual Screening techniques: Drug likeness screening, Concept of			
	pharmacophore mapping and pharmacophore based Screening,			
	<b>Molecular docking</b> : Rigid docking, flexible docking, manual docking, Docking			
	based screening. <i>De novo</i> drug design.			
	Informatics & Methods in drug design	8		
4.	Introduction to Bioinformatics, chemoinformatics. ADME databases, chemical,			
	biochemical and pharmaceutical databases.			
5.	Molecular Modeling: Introduction to molecular mechanics and quantum	7		
	mechanics. Energy Minimization methods and Conformational Analysis, global			
	conformational minima determination.			

#### **Recommended Books (Latest Editions)**

- 1. Robert GCK, ed., "Drug Action at the Molecular Level" University Prak Press Baltimore.
- 2. Martin YC. "Quantitative Drug Design" Dekker, New York.



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- 3. Delgado JN, Remers WA eds "Wilson & Gisvolds's Text Book of Organic Medicinal & Pharmaceutical Chemistry" Lippincott, New York.
- 4. Foye WO "Principles of Medicinal chemistry 'Lea & Febiger.
- 5. Koro lkovas A, Burckhalter JH. "Essentials of Medicinal Chemistry" Wiley Interscience.
- 6. Wolf ME, ed "The Basis of Medicinal Chemistry, Burger's Medicinal Chemistry" JohnWiley& Sons, New York.
- 7. Patrick Graham, L., An Introduction to Medicinal Chemistry, Oxford University Press.
- 8. Smith HJ, Williams H, eds, "Introduction to the principles of Drug Design" Wright Boston.
- 9. Silverman R.B. "The organic Chemistry of Drug Design and Drug Action" Academic Press New York.



Bachelor of Pharmacy Subject Code: BP809TT SEMESTER: VIII

Subject Name: Cosmetic Science

## Teaching scheme and examination scheme:

Teaching Scheme				Evaluation Scheme			
Theory	Tutorial	Practical	Total	Theory		Pra	ctical
				External	Internal	External	Internal
3	1	0	4	80	20	0	0

Sr No	Topics	% weightage			
1.	Classification of cosmetic and cosmeceutical products				
	Definition of cosmetics as per Indian and EU regulations, Evolution of				
	cosmeceuticals				
	from cosmetics, cosmetics as quasi and OTC drugs				
	<b>Cosmetic excipients:</b> Surfactants, rheologymodifiers, humectants, emollients,				
	preservatives. Classification and application				
	<b>Skin:</b> Basic structure and function of skin.				
	Hair: Basic structure of hair. Hair growth cycle.				
	Oral Cavity: Common problem associated with teeth and gums.				
2.	Principles of formulation and building blocks of skin care products:	10			
	Face wash,				
	Moisturizing cream, Cold Cream, Vanishing cream and their advantages and				
	disadvantages. Application of these products in formulation of cosmecuticals.				
	Antiperspants & deodorants- Actives & mechanism of action.				
	Principles of formulation and building blocks of Hair care products:				
	Conditioning shampoo, Hair conditioner, anti-dandruff shampoo.				
	Hair oils.				
	Chemistry and formulation of Para-phylene diamine based hair dye.				
	Principles of formulation and building blocks of oral care products:				
	Toothpaste for bleeding gums, sensitive teeth. Teeth whitening, Mouthwash.				
3.	Sun protection, Classification of Sunscreens and SPF.	10			
	Role of herbs in cosmetics:				
	Skin Care: Aloe and turmeric				
	Hair care: Henna and amla.				
	Oral care: Neem and clove				
	Analytical cosmetics: BIS specification and analytical methods for shampoo,				
	skincream and toothpaste.				
	Principles of Cosmetic Evaluation:Principles of sebumeter, corneometer.	8			
4.	Measurement of TEWL, Skin Color, Hair tensile strength, Hair combing				
	properties Soaps, and syndet bars. Evolution and skin benfits.				
5.	Oily and dry skin, causes leading to dry skin, skin moisturisation. Basic	7			
	understanding of the terms Comedogenic, dermatitis.				
	Cosmetic problems associated with Hair and scalp: Dandruff, Hair fall causes				
	Cosmetic problems associated with skin: blemishes, wrinkles, acne, prickly heat				
	and body odor.				
	Antiperspirants and Deodorants- Actives and mechanism of action				

## References

1) Harry's Cosmeticology, Wilkinson, Moore, Seventh Edition, George Godwin.



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- 2) Cosmetics Formulations, Manufacturing and Quality Control, P.P. Sharma, 4<sup>th</sup> Edition, Vandana Publications Pvt. Ltd., Delhi.
- 3) Text book of cosmelicology by Sanju Nanda & Roop K. Khar, Tata Publishers.



## Bachelor of Pharmacy Subject Code: BP803TT SEMESTER: VIII

Subject Name: Pharma Marketing Management

**Scope**: The pharmaceutical industry not only needs highly qualified researchers, chemists and, technical people, but also requires skilled managers who can take the industry forward by managing and taking the complex decisions which are imperative for the growth of the industry. The Knowledge and Know-how of marketing management groom the people for taking a challenging role in Sales and Product management.

**Objectives:** The course aims to provide an understanding of marketing concepts and techniques and their applications in the pharmaceutical industry.

Teaching Scheme				Evaluation Scheme			
Theory	Tutorial	Practical	Total	Theory		Pra	ctical
				External	Internal	External	Internal
3	1	0	4	80	20	0	0

Sr No	Topics	%
		weightage
1.	Marketing:	10
	Definition, general concepts and scope of marketing; Distinction between	
	marketing & selling; Marketing environment; Industry and competitive	
	analysis; Analyzing consumer buying behavior; industrial buying behavior	
	Pharmaceutical market:	
	Quantitative and qualitative aspects; size and composition of the market;	
	demographic descriptions and socio-psychological characteristics of the	
	consumer; market segmentation& targeting.Consumer profile; Motivation and	
	prescribing habits of the physician; patients' choice of physician and retail	
2.	pharmacist.Analyzing the Market;Role of market research.  Product decision:	10
2.	Classification, product line and product mix decisions, product life cycle,	10
	product portfolio analysis; product positioning; New product decisions; Product	
	branding, packaging and labeling decisions, Product management in	
	pharmaceutical industry.	
3.	Promotion:	10
	Methods, determinants of promotional mix, promotional budget; An overview	
	of personal selling, advertising, direct mail, journals, sampling, retailing,	
	medical exhibition, public relations, online promotional techniques for OTC	
	Products.	
	Pharmaceutical marketing channels:	10
4.	Designing channel, channel members, selecting the appropriate channel, conflict	
	in channels, physical distribution management: Strategic importance, tasks in	
	physical distribution management.	
	Professional sales representative (PSR):	
	Duties of PSR, purpose of detailing, selection and training, supervising, norms	
	for customer calls, motivating, evaluating, compensation and future prospects of	
	the PSR.	10
5.	Pricing:  Meaning importance chicatives determinents of prices pricing methods and	10
	Meaning, importance, objectives, determinants of price; pricing methods and strategies, issues in price management in pharmaceutical industry. An overview	
	strategies, issues in price management in pharmaceutical muustry. All overview	



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of DPCO (Drug Price Control Order) and NPPA (National Pharmaceutical					
Pricing Authority).	ı				
<b>Emerging concepts in marketing:</b>					
Vertical & Horizontal Marketing; RuralMarketing; Consumerism; Industrial	İ				
Marketing; Global Marketing.	ı				

#### **Recommended Books: (Latest Editions)**

- 1. Philip Kotler and Kevin Lane Keller: Marketing Management, Prentice Hall of India, New Delhi
- 2. Walker, Boyd and Larreche: Marketing Strategy- Planning and Implementation, Tata MC GrawHill, New Delhi.
- 3. Dhruv Grewal and Michael Levy: Marketing, Tata MC Graw Hill
- 4. Arun Kumar and N Menakshi: Marketing Management, Vikas Publishing, India
- 5. Rajan Saxena: Marketing Management; Tata MC Graw-Hill (India Edition)
- 6. Ramaswamy, U.S & Nanakamari, S: Marketing Managemnt:Global Perspective, IndianContext,Macmilan India, New Delhi.
- 7. Shanker, Ravi: Service Marketing, Excell Books, New Delhi
- 8. Subba Rao Changanti, Pharmaceutical Marketing in India (GIFT Excel series) Excel Publications.



Bachelor of Pharmacy Subject Code: BP813PP SEMESTER: VIII

Subject Name: Project Work

Guidelines:

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